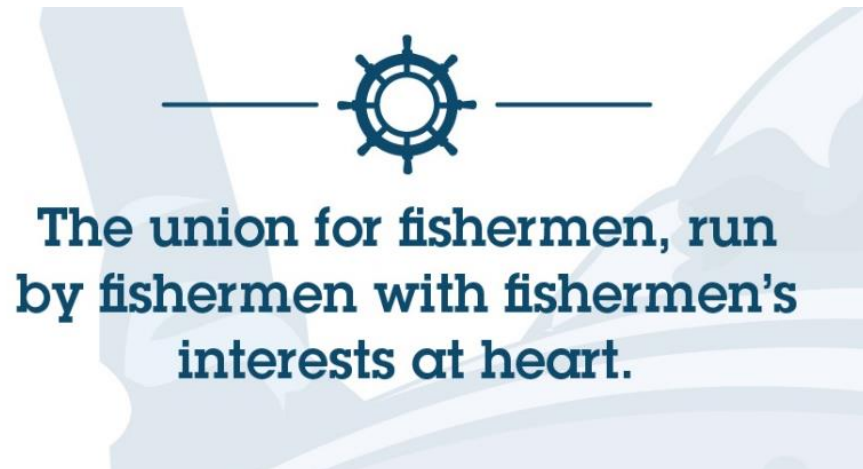


Ian Mathieson

Executive Secretary Presentation



**NEW ZEALAND
FISHING
INDUSTRY GUILD**



Guild Executive

- ❖ **President: Ed Pridham (replacing Sean McCann)**
- ❖ **Vice President NI: Brent Jamieson (replacing Ed Pridham)**
- ❖ **Vice President SI: Mike Frahm – 1st Mate, San Enterprise**
- ❖ **Port President Tauranga: Lew Davies – Engineer, Western Ranger**
- ❖ **Port President Auckland: Luke Jones – Tengawai**
- ❖ **Port President Nelson: Chris Debenham – Factory Manager, Thomas Harrison**
- ❖ **Port President Timaru: Andrew Jones (Wiggy)**



**NEW ZEALAND
FISHING
INDUSTRY GUILD**

Guild Delegates

- ❖ **Guild has union Delegates on all deep-water factory vessels, with a Guild Contract. A total of 16 Delegates.**
- ❖ **Sealord: 9 Delegates -Aukaha, Ocean Dawn, Rehua, Thomas Harrison, Otakau.**
- ❖ **Sanford: 7 Delegates San Enterprise, San Discovery, San Granit, San Waitaki.**
- ❖ **Delegates hold an essential role communicating between the Guild and crew and can claim pay for Guild work.**



**NEW ZEALAND
FISHING
INDUSTRY GUILD**

Allowances –National Executive & Delegates

- ❖ **Guild President is paid an annual allowance of \$5000**
- ❖ **National Executive can claim a daily rate payment of \$200**
- ❖ **National Executive can travel costs at IRD mileage rate**
- ❖ **Guild Delegates can claim per hour at a rate of \$37.50**
- ❖ **Guild Delegates can claim travel and accommodation costs for attending bargaining**



**NEW ZEALAND
FISHING
INDUSTRY GUILD**

Financial Summary

	2016/17 Actual	2017/18 Actual	2018/19 Forecast
Member Subs	\$185,297	\$208,132	\$224,000
Contract Levies	\$85,450	\$91,208	\$90,000
Div/Interest	\$15,038	\$28,103	\$25,000
Total	\$285,785	\$327,443	\$339,000
Expenses	\$207,085	\$243,392	\$227,000
Taxation	\$3892	\$7589	\$8000
Surplus	\$74,808	\$76,462	\$104,000



**NEW ZEALAND
FISHING
INDUSTRY GUILD**

Guild Membership

- ❖ **619 – Total Fishing Guild membership as of Sept 11, 2018**
An increase of 70 members over same period last year.
- ❖ **Sanford membership 305, an increase of 52.**
- ❖ **Sealord membership 318, an increase of 18**





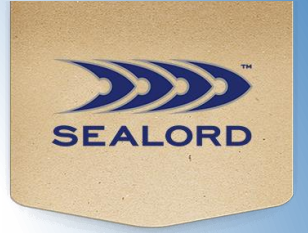
Sealord Update

- ❖ **The Guild has an ongoing and unresolved issue with Sealord concerning inadequate wage increases for members.**
- ❖ **2016/17 Collective Agreement wage increase – 0%**
- ❖ **2017/18 Collective Agreement wage increase – 1.25%**
- ❖ **Current Agreement expires September 30 with bargaining to commence**



**NEW ZEALAND
FISHING
INDUSTRY GUILD**

Sealord Update



- ❖ Sealord wish to replace the current trip on/trip off roster with a new two trip on/one trip off roster for new crew.
- ❖ Sealord refuse to pay a fair wage increase unless members agree to this claim
- ❖ Members have voted firmly to not accept this claim
- ❖ The Guild will recommence bargaining to try and break down Sealord's position on the low wage increase



**NEW ZEALAND
FISHING
INDUSTRY GUILD**

Sealord Update



TOKATU (rock that stands in the ocean)

- ❖ **New build, 82 metre, 4700 ton, \$70 million, factory trawler**
- ❖ **Fishes all Sealord's target species**
- ❖ **Process up to 150 tonnes daily, 20,000 ton annual capacity**
- ❖ **Compliment of around 80 crew**
- ❖ **Junior crew on 2 on/1 off roster**
- ❖ **Employed 25 Philipino nationals**
- ❖ **No Guild Agreement unless members agree to 2 on/1 off rosters**



Sanford Contracts



2017/18 Fishing Year

- ❖ **San Granit/San Enterprise/San Discovery**
- ❖ **San Rakaia/San Tongariro**

2018/19 Fishing Year

- ❖ **Scampi vessels**
- ❖ **San Waitaki**
- ❖ **Auckland Inshore**
- ❖ **San Ikawai**

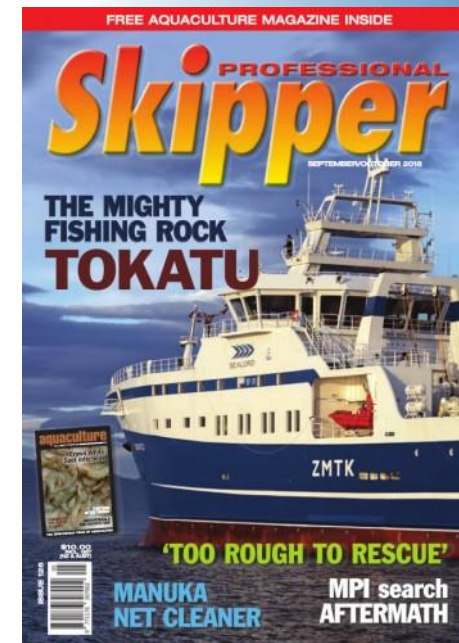


Industry Magazines

I write a feature article on behalf of the New Zealand Fishing Industry Guild for Professional Skipper magazine, as an opinion piece. 8 articles published to date are as follows.

- **Sept/Oct 2017: NZFIG A labour union with a modern approach**
- **Nov/Dec 2017: Facing the future of our fishery together**
- **Jan/Feb 2018: Commercial fishing facing headwinds and choppy seas**
- **Mar/Apr 2018: Good science key to sustainable fishing**
- **May/ Jun 2018: Stuck in the mire of a low wage economy**
- **July/Aug 2018: NZ fisheries management under the gun**
- **Aug/Sep 2018: Fishing with dolphins**
- **Oct/Nov 2018: NZ labour market – A mixed success**

The Guild provides 120 complimentary Seafood and 40 Skipper magazines to vessels under a Guild Contract, each issue





NEW ZEALAND
FISHING
INDUSTRY GUILD



MEMBER BENEFITS



Fishing Guild members receive discounts across
a great range of products and services

Visit the Fishing Guild website for details www.nzfiguild.co.nz



FREE ITEM OF CLOTHING

Polar-fleece long-sleeve top with zip.
Extra warm for cold climate conditions.
Value: \$75.00



AMERICAN INCOME LIFE

\$11,500 INSURANCE COVER

Receive free accidental death and
dismemberment insurance, with the
annual premium paid for by the Guild.



BIG SAVINGS ON PETROL & DIESEL

Order a Mobil Fuel card and get an 11 cents per
litre discount off the advertised pump price.



CHEAPER RATES ON THE INTERISLANDER FERRY

Book your Interislander ferry trip online and
get up to a 40% discount off the regular fare.



RENTAL CAR DISCOUNT

Get a 15% discount off the base rate
for all Europcar rental vehicles.



GREAT DISCOUNT ON HOTEL ACCOMMODATION

20% off the best available rate
for all NZ Millennium Hotels.



BIG SAVINGS ON PRESCRIPTION EYE WARE



the paint the professionals use

20% OFF RESENE PAINTS

Get 20% off the normal retail price
of Resene paint and wallpaper.



SAVE \$60 ON A SET OF NEW TYRES

Available to Fishing Guild members at
all Bridgestone Tyre Centre outlets.



DISCOUNT AT PLUMBING WORLD

Get 10% off the retail price on
all products in store.



DISCOUNT ON STORMLINE GEAR

Buy online at the Stormline website
and receive a 10% discount.



**PROUDLY
REPRESENTING
NEW ZEALAND
FISHERMEN**

NZ FISHING INDUSTRY GUILD, 22 Jellicoe Street, Westhaven, Auckland 1010

PO Box 90212, Victoria St West, Auckland 1142 ph: 09 358 3013 e: nzfiguild@xtra.co.nz w: nzfiguild.co.nz



NEW ZEALAND
FISHING
INDUSTRY GUILD